

# Steven Scarborough

UX Leader, Mentor, Collaborator

## RELEVANT EXPERIENCE

### Ascension, Remote, 2023–present

*Leading non-profit and Catholic healthcare system in the US: ascension.org*

#### Senior UX Digital Product Designer (Contract) 3/22 to present

- Assisting internal UX designers in preparing for an upcoming product launch through design-process development, prototyping, and UI Design

### Industry West, Remote, 2020–22

*Online retailer for designer furniture: industrywest.com*

#### Remote Ecommerce Director 7/20 to 9/22

- Lead teams in a successful re-platforming from Magento to Shopify Plus during a complete rebrand, interface redesign, and tech-stack overhaul; on time and under budget
- Managed DNS and Domain Maintenance through the GoDaddy portal
- Increased conversion rate by 49% and average order value by 62%

#### Interim Chief Marketing Officer 6/21 to 6/22

- Navigated iOS 14.5 privacy strategy by pivoting to zero and first-party data for use in internal, data-driven campaigns
- Recovered ad revenue from loss of Facebook pixel data with Google Ads
- Integrated third-party attribution tools and outbound email strategy

### Gulfstream Aerospace, Savannah, GA, 2016–20

*Luxury business jet manufacturer: gulfstream.com*

#### UX Manager 12/18 to 6/20

- Centralized UX methods, design systems, and Agile practices into an Enterprise framework for internal (non-UX) teams
- Created an annual two-day internal UX Conference to accelerate design influence and advocate for UX; 100+ non-designers in attendance

#### Senior UX Designer 7/16 to 12/18

- Redesigned Gulfstream's premier pilot iPad app to calculate complicated takeoffs and landings
- Transformed an underutilized space into a collaborative room to host bi-weekly workshops educating and advocating for UX company-wide

### Savannah College of Art & Design (SCAD), Savannah, GA, 2013–15

*A global leader in higher education for creative careers: scad.edu*

#### Senior Director Interactive Services 5/15 to 10/15

- Launched SCAD.tv, a dedicated live-streaming website for all SCAD events and promotions, viewed worldwide during SCAD Fashion Show

#### Design Director Interactive Services 4/14 to 5/15

- Guided major redesign of scad.edu—recognized as a Webby Honoree in the School and University Web Design category

#### UX Designer Interactive Services 2/13 to 4/14

- Overhauled the admission process by streamlining and rebuilding the application process, increasing information requests by 200%

## Portfolio

sdscarborough.com

## Industry Knowledge

B2B and DTC  
Conversion Rate Optimization  
Abandoned Cart Recovery  
A/B Testing  
Search Engine Optimization (SEO)  
Performance Marketing  
Prototyping  
Wireframing  
Scrum / Agile Process  
Design Systems

## Tools & Technologies

Shopify, Magento, Google Ads, Google Analytics, Google Optimize, Figma, Northbeam, TripleWhale, SEMrush, Klaviyo, Elevar, Nosto, Lighthouse, Celigo, NetSuite, Office, Visual Studio, GoDaddy, Datafeed Watch, HotJar, UX Pin, Optimal Workshop

## Awards & Recognition

Gulfstream Leading Edge Graduate, 12 Gulfstream Performance Awards, Two-time Webby Award Nominee, Certified Scrum Master

## Development Languages

HTML, CSS, GIT

## My Creative Path

In my past life, I founded and toured with a band named Maserati. This taught me the importance of collaboration and teamwork.